

# **COOP**MARKETING Global Frontrunner in Digitalization

**Company Introduction** 



INTRODUCTION COMPETITIVENESS BUSINESS



Prologue Overview Main Business

Company Structure

### INTRODUCTION\_ Prologue

We Digitalize Every Product and Distribute Them Through Every Channel



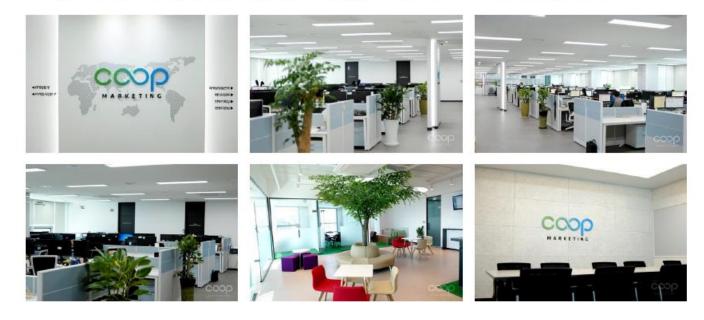
"We are a Frontrunner in Digitalization & Distribution"

### INTRODUCTION\_

Overview

# A Company Specialized in Mobile Platform COOP MARKETING

We expand our business day-by-day through issue and supply of mobile voucher via self developed platform.



Name	COOP MARKETING Co.,Ltd.	Founded	October 31st, 2005
CEO	Woo-Jung Jeon	Number of Employees	261 (as of 2021)
GMV	KRW 1.4 Trillion (as of 2021)	Credit Rating	BBB- (as of 2020)
Main Products	Mobile gift cards and vouchers, platform development, voucher service, payment gateway system, certification gateway service, promotion/marketing agency		
Annex research institute	COOP MARKETING research center		

### INTRODUCTION\_

Main Business

# **Conducting various business for partners** Providing tailored service

We deliver your regard where you cannot reach through our technology.



#### Mobile gift cards and vouchers

Provides mobile gift cards and distributes vouchers through own verification issue platform

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#### Platform development

Issues mobile gift cards / devises and constructs verification platforms



#### Voucher service

Provides comprehensive voucher services for both customers and executives and staff.



#### Payment relay service

Provides integrated point and payment platform payment relay service

#### INTRODUCTION\_

Company Structure

# **Business in Respective Fields** Synergy with Affiliate Companies

COOP MARKETING offers products and services that differentiate with other through synergy generated by the subsidiaries in various fields.



### INTRODUCTION\_ Malaysia

# **Global Mobile Gift Certificate** CMAP

Distributes gift vouchers (mobile & card) by actively utilizing commerce distribution channels via both global and local platforms.



#### INTRODUCTION\_ Indonesia

# **Global Mobile Gift Certificate** ALDMIC COOPN DIGITAL

Aldmic is COOP Marketing 's newly partnered team in Indonesia in March 2021. Highly experienced managing Loyalty Program and Merchant Aggregator since 2015.



### COOP MARKETING in Numbers

Platform System Security Partners Products and services

COOP MARKETING in Numbers

# **No. 1 Transaction Volume in the Industry** Vast Experience and Extensive Infrastructure

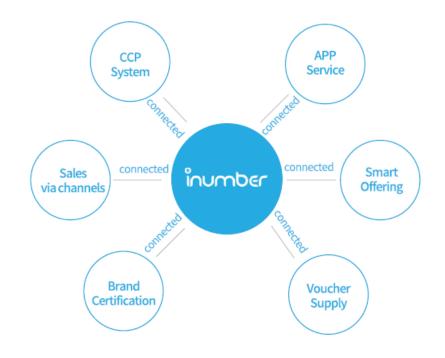
COOP MARKETING has broad experience and substantial infrastructure in Mobile gift certificate business.



Platform

# Unique Platform Service for Certificate Issue 10 years of experience and know-how

With more than 70 developers dedicated to IT infrastructure, COOP MARKETING knows how to manage, develop, and operate the system through 10 years of accumulated experiences.



<Connection with other services provided by COOP MARKETING>

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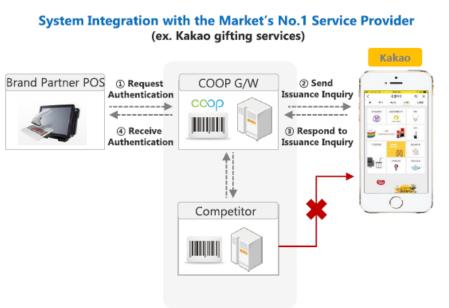
- COOP MARKETING's own platform for mobile gift certificate issue
- · Issue, sending, management, and confirmation in real time
- Fast confirmation process with high stability

System

# S- Built and operates 'KakaoTalk Gift' system Verified high stability and fast authentication

System Integration with the Market's No.1 Service Provider .

#### Integration Example



 <u>COOP's competitors send authentication through COOP G/W</u> for Kakao Gifting Services Data Processing Speed

 Optimized to meet Kakao Gifting Service's Standards

 Stable system response speed with COOP's platform technology

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Amount of Processed Data per Second (As of 2020)

Category	Competitors	COOP
Processed data per second	~20	2,000+

*"Besides our product infrastructure, our technology also explains why COOP is Kakao's one and only System Gateway Provider"* 

Security

### S\_ Awarded outstanding in regular security evaluation Certified security system

Providing stable services with security systems that have been verified through periodical security checks.



#### Client exclusive hotline

- Provides stability with corporate client hotlines
- Receives customer information and issues/sends mobile vouchers

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#### Optimized security solution

- Operates multiple services and security solutions for financial companies
- Optimized security solutions through
  multiple years



#### Awarded outstanding in regular security evaluation

- Annual security checks for clients(Financial Corporations)
- Owns proven system, awarded outstanding grade

Partners

# Substantial Infrastructure for Business Main Partners of COOP MARKETING

COOP MARKETING has strong partnership with major corporations in Korea such as Kakao, KB Bank, CJ Foodville, and Starbucks.



Partners

# Substantial Infrastructure for Business

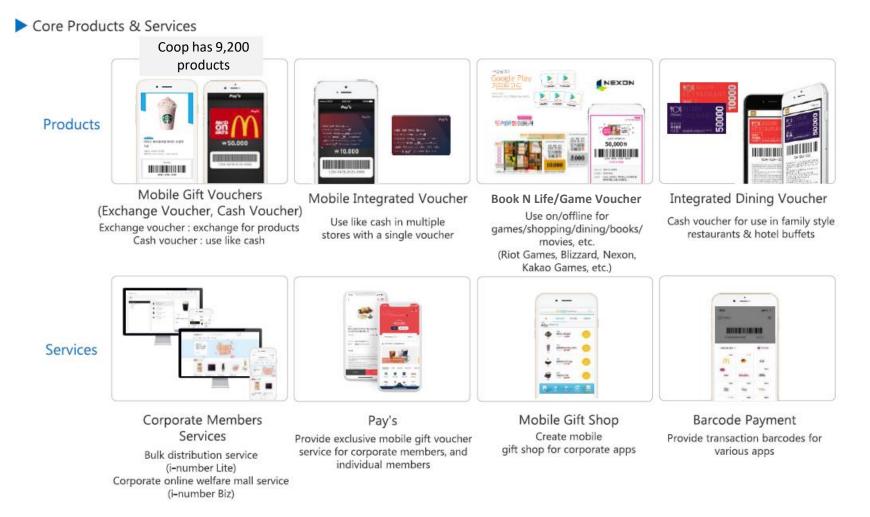
Main Partners of COOPN GLOBAL



COMPETITIVENESS\_ Products and services

# **Top-tier Circulation with the Unique Platform** Mobile Gift Certificates & Gift Cards

COOP MARKETING's own unique design provides stable issue/sending services to clients.





Contact	b2b_global@coopnc.com
Homepage	www.coopnc.com
Address 1	0F, 14, Seongsui-ro 10-gil, Seoungdong-gu, Seoul

(Seongsu-dong 2-ga, Ace High-End Seoungsu Tower